

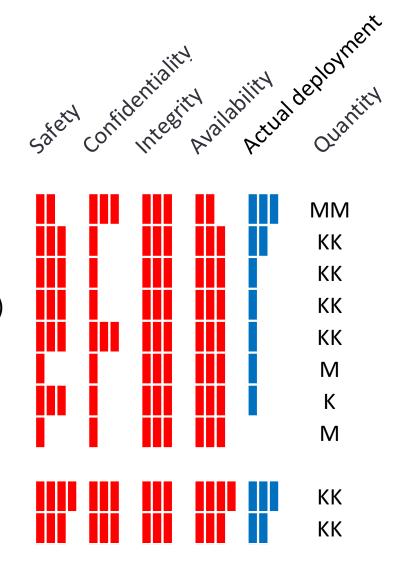
March 26, 2019

Agenda

- ☐ Critical Infrastructure Organization (CIO) Field Applications
- ☐ Current Commercial Cellular Pain Points & Architecture
- Potential Options
- PVNO Definition & Architecture
- Paving the Road to PVNO and Beyond
- Field Area Network Future
- Conclusion

Electric Utilities Field applications

- □ Fixed IIoT
 □ AMI Smart Meters
 □ DA Distribution automation (sw
 - □DA Distribution automation (switches, reclosers)
 - ☐ FLISR Fault Location and Restoration
 - ☐ Telemetry (Dam, Substation Yard, Distribution Grid)
 - □DER Distributed Energy Resources
 - □DR- Demand Response
 - ☐ Microgrid
 - □ Distributed Grid Stability Reserve (future)
- ☐ Mobile Workforce Management
 - ☐LMR Land Mobile Radio
 - □ Data Dispatch, Work Orders, GIS







Commercial Cellular Service Pain Points

SIM cards: Complex device and SIM management

Subscription base

SIM lock-in: Changing carrier SIM requires a visit to every site (\$\$\$)



Network: Complex IP and APN management

Billings

UTAH

Security:

Portland

Authentication element (HSS and PGW) and SIM credentials are owned by the carriers



Real-time carrier diversity(failover) requires multiple SIMs subscriptions with different IP addresses, more expensive multi-SIM devices (\$\$\$) **Reliability:**

United States



Limited to the operator's coverage (98% of pop. according to CTWA) Coverage:

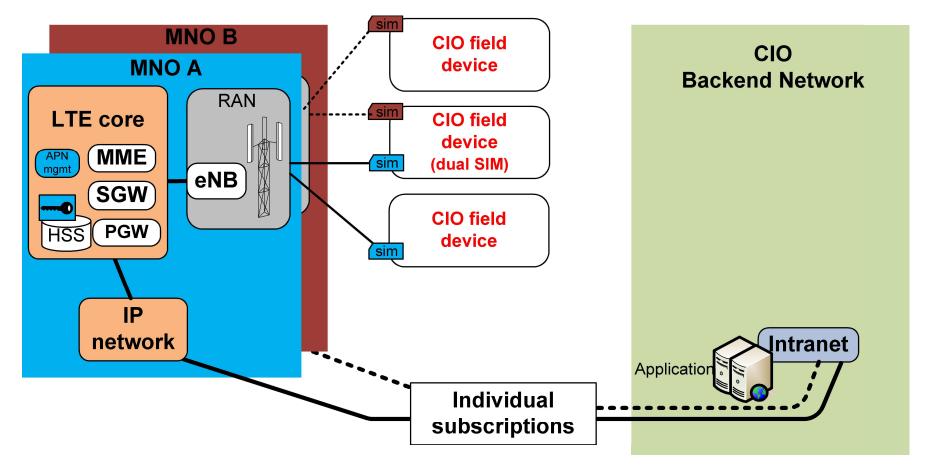
No incentive for expansion.

COLORADO

Largely underserved CIO territory (Remote Rural)



Current Commercial Cellular Architecture



Potential Options

•					-
	Dedicated APN with SIM cards (actual)	Dedicated APN with eSIM + PGW	Non-3GPP Private FAN (WiMAX, LoRa,)	PVNO	
Reliability					Good
MNO / vendor lock-in					Acceptable
Security					Poor
CAPEX + OPEX					With Shared RAN
Coverage Expansion Potential					Sharea HAIV
Interoperability with PSBN					

eSIM: Multi-profile reprogrammable SIM (card, chip, soft.)

PGW: Packet Gateway

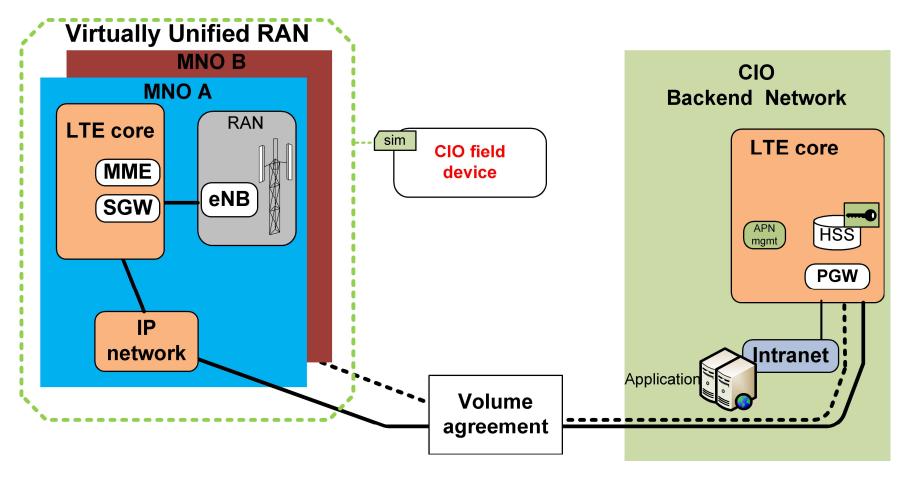
What is PVNO?

PVNO = Private Virtual Network Operator

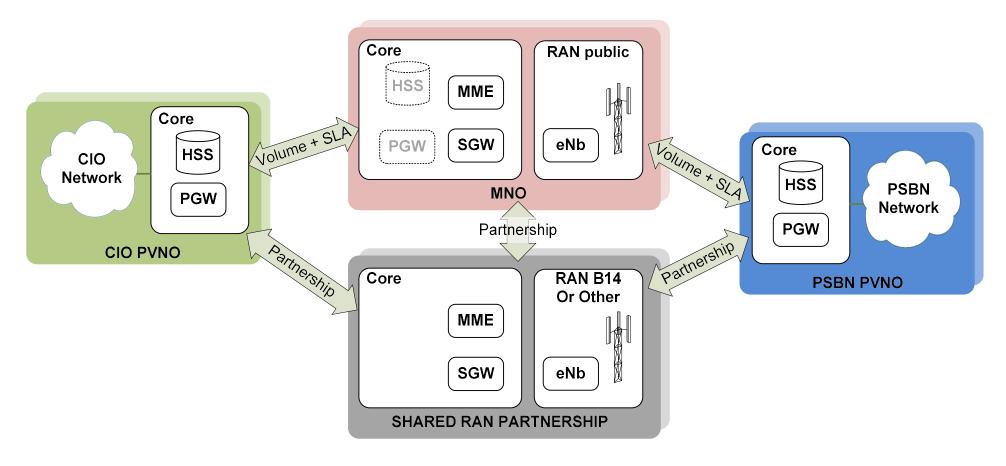
PVNO is a « Full-MVNO » as per Telecom Decision CRTC 2015-496, but exclusively for CIO's own operational needs

- Doesn't own a frequency licence;
- Frequency bands and RAN are provided by at least one MNO or other partners (ex: PS B14 + Shared RAN);
- Doesn't resell commercial cellular services to the general public (as opposed to Full-MVNO);
- Must own/rent a cellular packet core (like Full-MVNO);
- Use its own network subscription identifier SIM cards/IMSI number (MNC required);

PVNO Architecture



PVNO integration with Shared RAN and PSBN



Paving the road to PVNO and beyond





1.	Break MNO's chain - SIM cards lock-in: eSIIVI ☐ Ability to change remotely MNOs as needed.
2.	Control of wireless IP addresses and APN: PGW Change MNOs while maintaining IP addresses (IP anchor point).
3	☐ Encrypted Interface between CIO and MNO (IPSec). Control of security keys + RAN diversity : PVNO
J .	☐ Volume agreements with MNOs.
	☐ Use CIO credentials on the eSIM (IMSI/MNC, keys).
4.	Expand coverage in partnership: SHARED RAN
	 Invest where it matters where MNO's don't go. Access to Broadband Frequency is the challenge!
1.1	Lludra Quábas

Possible Now

Regulatory challenges

Field Area Network's future is 3GPP



PS/CIO requirements are being added since release 13 (Push-to-talk, QoS,)	
PVNO Integrates with other technologies (WiFi, Multefire,)	
☐ MNOs already offload cellular traffic to Wi-Fi also possible with a PVNO	Wi Fi [™]
Within 5-10 yrs — LEO/vLEO Satellite: ☐ Multiple Low Earth Orbit satellite networks will be in service (Telesat, SpaceX, OneWeb,). ☐ Coverage will be ubiquitous and performance shall be similar to LTE ☐ Seamless integration with cellular and PVNO (3GPP release 15)	
Within 10-20 yrs: ☐ Smart Meters will be replaced, and include LTE-M, NB-IoT. ☐ LMR Narrow-Band network will be replaced by push to talk VoLTE. ☐ Next Generation Smart Transportation Systems	
Evolution to 5G / Network slicing / SDN / SDWAN / Edge computing 5Ĝ	SDN

PVNO + Shared RAN is a win-win for everyone

Public Safety Critical Infra. Operators 个 QoS ↑ Reliability 个 QoS **个 Reliability 个 Safety 个 Security 个 Safety 个 Security** ↑ B14 optimal use ↑ Coverage **个 Shared RAN ↑** Coverage ↑ Process efficiency ↑ Technolology ↑ Process efficiency ↑ Innovation ↑ No Vendor lock-in 个 No Vendor lock-in **↓** Costs **↓** Costs **MNOs Society and Governments** cwta ↑ Coverage (Rural & Others) 个 Revenues ↑ Optimal use of public ressource 个 Traffic ↑ New services (SLA) **↑** Innovation **↑** Coverage incentive (Frequency) ↑ Reliability incentive ↑ Efficient use of public funds ↑ Freq. ROI ↑ Business efficiency **↑** Safer and Reliable services (Electrical Utilities, Rail)

Conclusion

- ☐ Electric Utilities and Rail are critical infrastructure industries essential to Canada's public safety and economic well-being
- ☐ CIOs will be better served with PVNO
 - ☐ Improved reliability and security
 - Innovation enabler for smart grid and rail industry
- Technology is available and based on industry standards
- Regulatory challenges need to be addressed
 - CIO's access to an MNC as PVNO
 - CIO's ability to participate in a Shared RAN with access to spectrum

Thank you!



BACKUP

CIO/PS PVNO around the world





- 2014-03 Netherlands: Amended its IMSI numbering plan to allocate an MNC for CIO/PS and another for Industrial sector
 - ☐ Motivated by Enexis utility deployment of smart metering and issues about SIM card lock-in
 - ☐ Enexis world's first PVNO with one MNO was put in service in nov. 2015.
- 2015-08 Italy: Enel applied for an MVNO license for its private use (metering data)
 - ☐ Enel concluded an exclusive wholesale agreement with TIM (major MNO in Italy).



Australia

- 2018-10 RFP issued by NSW Telco Authority for a National Public Safety Mobile Broadband POC.
 - □ PVNO model with multi-carrier in metro and regional areas. + RAN sharing model for coverage expansion.
 - ☐ Input for Australian future national PSBN



- 2012-2014 Joint publication IREQ Ericsson on LTE for Smart Grid [IEEE Canadian review, spring 2014].
 - ☐ Covers utilities concerns and approaches including PVNO and shared RAN scenarios.
- 2018-10 CEA request CRTC to grant a shared MNC and associated reliefs (PVNO)
 - ☐ CRTC encourage CEA to wait for the 2019-2020 wireless framework review.

CIOs steps toward PVNO and beyond (1/2)

1. Break MNO's SIM cards lock-in: **eUICC**

- ☐ Get CIO eSIM + GSMA Subscription Management Service Provider
- Ask MNOs for eSIM integration service
- Replace existing MNO's SIMs by CIO eSIM with an MNO profile

Benefit:

Remotely on demand change MNOs on each device

2. Get control of your wireless IP addresses and APN: PGW

- Acquire PGW (on-premises or as a service)
- Ask MNOs to route CIO APN traffic to the new PGW

Benefits:

- Complete control over the IP addressing
- Change MNOs and keep IP addresses (IP anchor point)
- Security: IPSec Transport between CIO PGW and MNO SGW





CIOs steps toward PVNO and beyond (2/2)

3. Control security keys + Active-Active MNO diversity: ${f PV}$	V(
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- ☐ Get an IMSI range within CIO shared MNC
- Acquire HSS (on-premises or as a service)
- Remotely OTA replace on the eSIM the MNO profile by CIO's (IMSI + keys)

Benefits:

☐ Complete control of the security keys and improved reliability + robustness

4. Expand coverage where needed: SHARED RAN

- ☐ Get in partnership, sponsorship with others (CIO, Muni, PS, MNO, ...)
- Built with CIO / PS reliability requirements

Benefits:

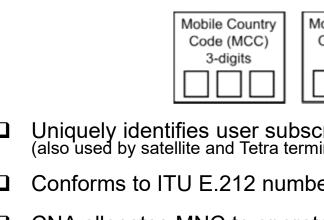
- ☐ Investments where it matters
- ☐ Leverage and efficient use of CIO funds
- Contribute to CIO social responsibility

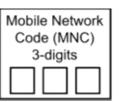


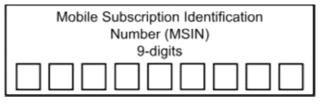
GLOBAL INITIATIVE

What is IMSI / MNC

International Mobile Subscription Identity











- Uniquely identifies user subscription to cellular network (MNC) and country (MCC) (also used by satellite and Tetra terminals)
- Conforms to ITU E.212 numbering and part of 3GPP std.
- CNA allocates MNC to operators according to CRTC guidelines http://www.cnac.ca/other codes/imsi/imsi codes.htm
- Canada MCC is 302
- Currently 2 digits MNC are allocated by CNA (roaming compatibility with GSM in Europe)
- Each 3 digits MNC has **1 Billion** possible subscription
- Part of in the service provider profile stored on the SIM/eSIM (with the encryption key)



eSIM a.k.a. eUICC

GSMA^{*}

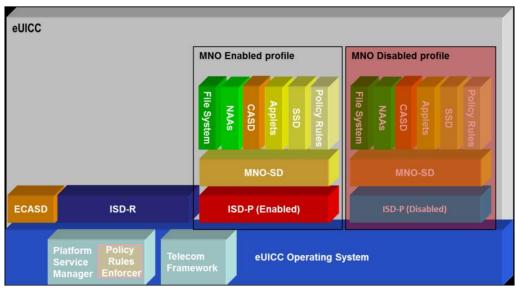
Physical form factors



ARM iSIM - IoT futur is now



Information within eUICC



- NAA (Network Access Application)
 - Contain the Network Access Credentials (IMSI, Ki/K keys)